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A Periodical Publication of Douglas Auto Body & Paint --
2463 E. Colorado Blvd., Pasadena, CA 91107— (626) 795-7577

DOUGLAS AIDS ENVIRONMENT BY USING WATERBORNE PAINT



Sarkis Kalechian, paint manager, with a vehicle refinished with waterborne paint

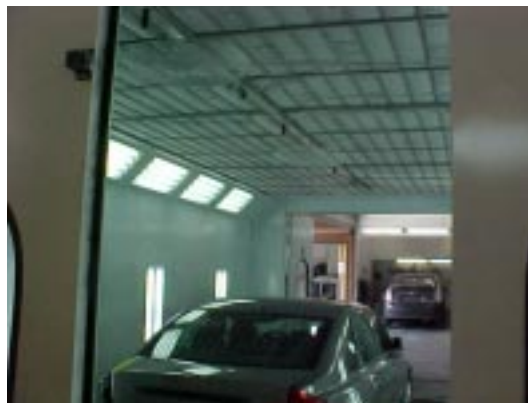
The Accele-Cure™ drying system ceiling accelerators in action.

As one of the first shops in the area to switch almost totally to waterborne paint, it was fortunate that Douglas Auto Body & Paint had selected STANDOX paint to make that switch.

Environmental laws in the U.S. now require all automotive paints to be waterborne within the next year, so it was a natural choice to switch to STANDOX, a paint that has enjoyed a premier position as a waterborne product in Europe for more than a decade.

There are many changes that must be made in the switch from solvent to waterborne, but Douglas has been fortunate again to have the services of Sarkis Kalechian, our paint department manager who has a 20-year background in automotive painting. Sarkis says he was surprised to discover that increased effective coverage compensated for any cost difference. The same volume of paint could often cover as much as a third more surface, not only with no loss of quality, but actually with an improvement in quality of the finish.

The next issue was a major change in the way waterborne paint dries. Douglas chose a unique drying system provided by Garmat Automotive Solutions called Accele-Cure™. Using strategically placed accelerators in the paint booth, Accele-Cure™ increases the airflow over the vehicle to dramatically reduce flash times and bake cycles.



FIRST DRAWING PRIZE AWARDED AT DOUGLAS



Receptionist Barbara Spencer draws the first monthly drawing prize for the new "Favorites Game" at Douglas. Every customer and visitor to Douglas can fill in a drawing prize entry and deposit it to be included in the monthly drawing. Prizes include movie tickets, car washes, gas coupons, dinners for two, and more.

We ask contestants filling in the entry forms to note their "Favorite" Restaurant, Beautician or Barber, Movie Theatre, Gas Station, Dry Cleaner, Insurance Agent, Grocery Store, Movie Rental Place, Plumber, or Electrician.

Future prizes will include products and services from "Favorites" indicated by contestants. Come join in the fun and win a prize!

SUMMER VEHICLE HAZARDS FOR CHILDREN
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SUMMER VEHICLE HAZARDS FOR CHILDREN



In the year 2003, 1,794 children under 16 years of age were killed and 241,000 injured in vehicle accidents nationwide. More than half of the victims were completely unrestrained, and a third were sitting in the front seat.

Every year, children are injured and killed because drivers (in some cases, parents) don't see them while backing up. One study found that 120 children are killed annually in auto backovers. A contributing factor is that larger vehicles (SUVs, pickups, and minivans), which have become increasingly popular, have larger blind spots than passenger cars. Consumer Reports tested vehicles to determine which had the largest blind spots.

At least 25 children have died during the past decade from injuries involving power windows in cars. Safer auto window switches are required in the newest models, but old models could still result in more unnecessary deaths. Another child was killed recently in a power window strangulation incident that safety measures would have addressed.

As summer approaches and family outings become more frequent, children will be riding in vehicles more frequently. Be certain to take all of the safety measures you can to keep your children safe.

DOUGLAS AIDS ENVIRONMENT BY USING WATERBORNE PAINT

(Continued from Page One)



Whether the paint system is waterborne or solvent, the Accele-Cure™ drying system offers these benefits: (1) Reduced drying times with both waterborne and solvent based products. (2) More uniform metal temperatures achieved quickly, resulting in more even drying and color control. (3) Quietness and ease of operation, and (4) energy efficiency: Less than one Kilo-watt per hour of total power consumption.

The combination of STANDOX paint, the Accele-Cure™ drying system, and the professional management of Sarkis Kalechian, our paint department manager, has allowed Douglas to excel with waterborne paint very rapidly.

And finally, although Douglas has always offered a lifetime warranty on repair work, the Standox "Color for Life" warranty scheme has greatly raised the warranty bar. With a product like this standing behind the refinish work at Douglas, every vehicle owner who comes to Douglas will enjoy an ultimate in reliability.

Current customers rate Douglas Auto Body

I loved the beauty of your outside covered area and the amazing appearance of your office. Also the kindness, expertise and courtesy of the owners and staff. All of that plus the free rental car was darn near overwhelming! Many thanks and BRAVO for your caring!
H.V., Azusa

We were extremely satisfied in every respect. A great job! The car was finished sooner than we thought. Your personnel were responsive, professional and courteous, and extremely friendly!
S.R., Alhambra

I was very impressed by your service. The estimator was very thorough and professional. When I got it back, my car was spotless!
R.A., Pasadena

I am highly satisfied with the quality of service I received. I'm very glad I selected Douglas Auto Body.
S.L., La Crescenta

At Douglas, technicians are ASE certified or ICar Gold Class certified for the ultimate in workmanship excellence.



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